

*"The purpose of this outreach office is to provide commanders and their buying activities practical information used to develop programs that promote small business utilization without the use of preference programs."*

*General Michael E. Ryan  
Former Air Force  
Chief of Staff*



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# The Air Force Outreach Program Office



*Advocates for  
Small business*

The **Air Force Outreach Program Office (AFOPO)** was established in May 1998 by the Honorable F. Whitten Peters, then Acting Secretary of the Air Force, to develop an Air Force outreach strategy to ensure small business participation in fulfilling Air Force requirements.

### Created to Assist

- AF Small Business Specialists
- AF Major Command Directors
- AF Contracting Personnel
- AF Office of Small and Disadvantaged Business Utilization
- Small Businesses
- Internal AF Customers



### AFOPO's Beginning

Created under the auspice of the Air Force Office of Small and Disadvantaged Business Utilization, AFOPO serves field staff units to primarily conduct outreach and training.

This one-of-a-kind organization formed formal agreements to promote effective and efficient utilization of small businesses. These partnerships consist between AFOPO and businesses, academia and government entities interested in small business advocacy, to include the Small Business Administration, Lockheed Martin Aeronautics Company, the City of San Antonio and other cities across the nation.

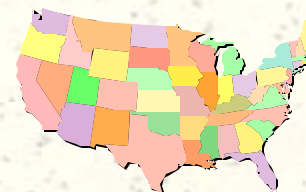


### Continued Excellence

The AFOPO staff provides outreach in the following areas:

- Internal education and training to Air Force acquisition professionals, as well as extensive training events targeted to business personnel across the nation.
- Support of the federal HUBZone Program
- Program management of the Manufacturing Technical Assistance Pilot Program (MTAPP)
- Production of a small business-focused television show

The AFOPO has participated in targeted outreach events in most of states in the U.S., and conducted acquisition professional training at more than 30 AF bases.



### Pushing the Envelope

The AFOPO strives to provide dynamic, proactive outreach and education to help satisfy Air Force mission requirements by serving as a resource for Air Force commands, individual bases and community small business organizations.